

The Complete Home Buying Experience

MARIO D ESCOBEDO

Owner / Sr. Mortgage Advisor
Sienna Mortgage, NMLS# 2545433
Individual NMLS# 1509679



SCAN ME

siennamortgage.com
[@siennamortgagenv](https://twitter.com/siennamortgagenv)

Teamwork makes the dream work
Who you partner with MATTERS!!



EQUAL HOUSING
OPPORTUNITY



Your Custom Pre-Approval

Understanding What Is Important to You About Your Mortgage

- 1 I'll email you a detailed checklist of all items we'll need to get you officially pre-approved
- 2 We'll have a follow up phone call to complete your mortgage application and confirm any missing/needed items
- 3 We'll meet face-to-face or via ZOOM to review all of your options and what's most important to you about your home mortgage. identify timeline, goals, and your future in the home.
- 4 I'll help you explore all of the loan programs that best suit your financial profile and tailor a specific homebuying strategy unique to your scenario.

Mortgage Pre-Approval Checklist

- IDs (Drivers license and Social)
- Residence (two-year history of where you live/amount of rent)
- Employment (two-year history of where you work/position/etc.)
- Pay Stubs (most recent two)
- W2s (most recent two years)
- Bank Statement (most recent)



The best experience ever!!! It's been a pleasure working with them they are very professional, friendly & accommodating. Definitely highly recommended for future references. Thank you guys for hard work & dedication all the way through deeply appreciated by us esp Mario & Patty you're the best!!!! Thank you for helping me & Gary own our first property in Vegas we are so happy & satisfied with your service

- Emelita Miller - First-time homebuyer - May 1, 2025



Clear and Open Communication

During your home search, I'll be there to guide you with all your mortgage questions every step of the way.

- 1 You'll receive detailed closing cost and total payment scenarios on all mortgage programs of interest.
- 2 I'll call you weekly to check in and see how your home search process is going. Lines of communication are always open.
- 3 We'll speak over the phone and via Zoom to review current market conditions and answer any questions you may have specific to your custom buying strategies and gameplan.
- 4 You'll receive expert advice on market conditions to help you determine the best time to lock your interest rate.
- 5 I can also refer you to a trusted Realtor partner if you haven't already chosen one.



Mario is an INCREDIBLE lender and business partner. His professionalism goes above all and he does everything possible to get the deal closed. His responses are crazy fast and had us cleared to close in just 7 days. There is no better choice in a lender to get the deal done and to make clients happy and well informed when purchasing a home.

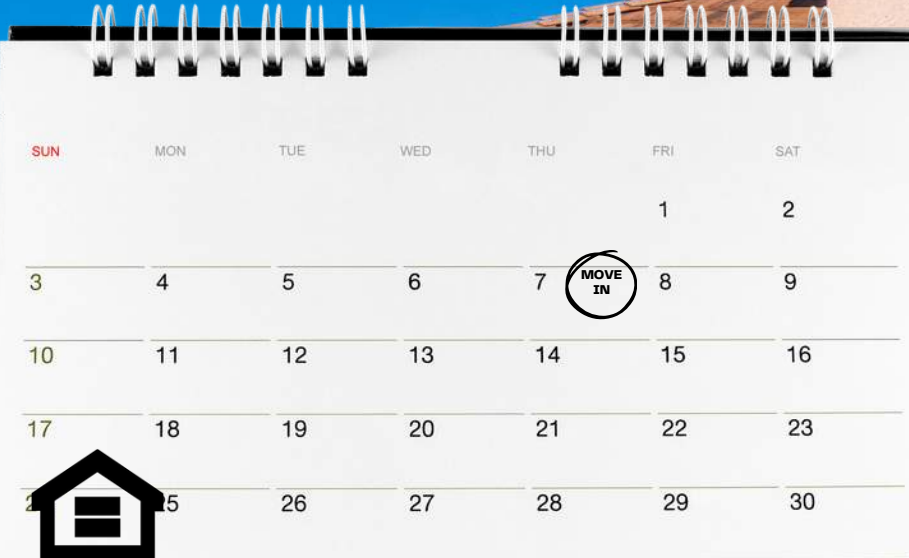
- Abigail Blumberg - Realtor partner - April 28, 2025



Helping Your Agent Negotiate and Structure the Purchase

My Promise to You:

- ✓ Carefully review and work with your agent partner on all offers before and after they're submitted. We'll reach out to the seller/listing agent directly to speak to the strength of your reviewed pre-approval and your ability to close on-time or even early!
- ✓ Provide updated loan scenarios and fee worksheets for the specific properties you are interested in and the specific buying strategies you deploy
- ✓ Provide an approval letter for each offer you make to create a solid transaction that will close on time without any surprises.



The Escobedo Team at Sienna Mortgage never fails to impress! As a Realtor for 24 years, I know the value of having great lender partners to refer my buyer clients to. Mario and his team are second to none. We had been working with my first-time buyer and Veteran client for quite a while as she searched for the perfect home to buy. Mario helped her navigate the financing process, was always available ...

– Teresa Driver, repeat Realtor partner – April 23, 2025

Complete Client Experience Management

I Will:

- ✓ Manage all the details of your loan application , mortgage approval, and closing.
- ✓ Stay on top of all financing matters to be sure your real estate transaction closes in a timely fashion and with as little stress as possible.



Where do I even start on my experience with Mario?! From start to finish it was nothing but great treatment. His communication is by far the best I've ever experienced. My family is lucky to have found him!! We got qualified, found a home and closed in 3 months!! Thank you Sienna mortgage for everything

– Nidia Mendoza – First-time VA homebuyer– April 30th, 2025



The Client Appreciation Program

My business is built on relationships, so I aim to provide you with outstanding service and care before, during and after the sale! Teamwork makes the dream work & who you partner with MATTERS!!

- ✔ Even after your closing, I'll be there to assist you with all your mortgage needs and help you track your home's equity and any improvements to the mortgage interest rate environment for refinance opportunities
- ✔ You'll receive valuable information from me in the mail or via email on a monthly basis to keep you educated and informed.
- ✔ Consider me your source of referrals for all types of businesses, whether related to your mortgage process or not. I've partnered with competent professionals who would be happy to serve you.
- ✔ I host client & community events that you will be invited to attend!



Mario is the best! As first-time homebuyers, my boyfriend and I were unsure of how the loan process worked. Mario did a great job of walking us through every step and offering strategic recommendations. He truly cares about his clients, and we will definitely turn to Mario for any future lending needs!

- Cierra Clark - First-time homebuyer - January 12, 2025

